

MAKING THE RIGHT CONNECTION...THE FIRST TIME.

OUR SINGLE FOCUS. PROVIDING THE RIGHT TALENT.

In today's increasingly competitive home care and hospice landscape, finding and retaining the *right* professionals to lead your organization and fill critical positions is crucial.

At Exact Recruiting, a Simone Talent Solution™, we are focused on providing the right talent to help our clients achieve more, and working with them to develop strategies to retain that talent.

THE EXACT EXPERTS FOR SUCCESS.

- **Executive/Retained Search:** Tailored to meet your company's exact needs. We form a strategic partnership with our clients, including excellent communication methods to keep your team up to date with the search progress.
- **Contingency Search:** This no obligation, non-exclusive search is the easiest way to begin a search. Your company only owes a fee if you hire a candidate referred by us.
- **Interim Management:** This solution is designed to keep your organization running at peak performance during times of transition or growth.
- **Recruitment Process Outsourcing (RPO):** Our experts function as your internal recruiting department, helping to manage the recruiting process for all (or a portion) of your openings. Exact Recruiting's RPO clients typically realize a 25-45% savings on their recruiting expenses.
- **Compensation Analysis:** A no obligation, free consultation will determine your needs and goals for the study. We will obtain and analyze data to determine the average salary and benefits offered by competitors, so you can feel confident in making adjustments.
- **Employee Satisfaction Surveys:** Targeted surveys, key findings and recommendations so your organization can run more efficiently, retain and recruit the right talent.

THE RIGHT CONNECTION.



In 2017, Exact Recruiting, the recognized leader in talent recruitment and retention solutions for Home Care and Hospice providers, joined Simone Healthcare Consultants, combining two high performing organizations focused on driving key results for its clients. With over a decade of experience recruiting top talent to help you succeed, we

have vetted thousands of home care and hospice professionals for interim or permanent placement at every level, from C-suite to frontline staff.

Stop searching. Connect with us.



QUICK FACTS

FOUNDED:

2005

JOINED SIMIONE:

2017

PRINCIPAL:

Eric Scharber

SERVICE AREA:

United States

MARKET FOCUS:

Home Care and Hospice

SERVICES:

- Executive Search
- Contingency Search
- Interim Management
- Recruitment Process Outsourcing
- Compensation Analysis
- Employee Satisfaction Surveys

POSITIONS:

- Executive Leadership – CEO, CFO, COO, CCO, CMO, CIO
- Vice Presidents – Ops, Clinical, Sales
- Regional and Area Leaders
- Executive Directors, Branch Management, Administrators, Clinical Managers
- Middle Management and Supervisors
- Field Clinicians, Nurses, Therapists
- Sales and Marketing Reps